



Centro Latino de Chelsea Annual Report 2007



Centro Latino de Chelsea, Inc.
267 Broadway ~ Chelsea, MA 02150
(617) 884-3238 ~ www.centrolatino.org

¡Gracias!

Mil Gracias to all of our donors, volunteers, partners and community members who have given generously in support of Centro Latino's mission.

Partner with us

Centro Latino's programs and services to the community are made possible through the generous support from individuals and businesses. Please consider supporting Centro Latino by donating your time or money.

Volunteer:

Centro Latino offers a variety of volunteer opportunities and is happy to tailor volunteer projects in any of our program areas for those interested in making an extended commitment. Contact Centro for more information.

Donate:

Every gift supports Latinos and immigrants as they gain the capacity to improve the quality of lives and achieve their goals.

Send donations to:
Attn: Development Director
Centro Latino de Chelsea
267 Broadway, Chelsea, MA 02150

Or,

Donate online through our website: www.centrolatino.org.

Thank you for your support!

Board of Directors

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Health & Community Services



Centro Latino's Staff



Strong Partners

Dear Friend,

It has been an exciting and challenging year of service at Centro Latino de Chelsea. I am happy to share with you our successes as well as the accomplishments that our clients have attained throughout the year.

One of Centro Latino's key strategies to serving clients is to work with partners who share our common vision of helping people achieve the necessary skills and knowledge to take care of themselves and their families. During 2007, Centro Latino established and strengthened many partnerships with other organizations, government, and community leaders to deliver more and better services to the community. This report highlights the partners in each of our six programs. We are very grateful for the opportunity to work with these organizations in service of our shared constituency.

On behalf of the Board of Directors, staff and volunteers, I'd like to thank each and every individual, business and organization that has supported Centro Latino during this past year. We are proud to work with all of you to improve the quality of life for all members of our community.

Sincerely,


Juan R. Vega

Letter from the Executive Director

Who We Are

Mission and Approach

Founded in 1989 by community leaders “to improve the quality of life and promote the self-determination of Latinos in Chelsea and surrounding communities through economic development, education, health and social well-being strategies,” **Centro Latino de Chelsea** is one of the largest and most successful Latino-directed human-service agencies in the state.

Centro’s approach is to build the skills, knowledge, and capacity of low-income individuals so that they may better provide for their families and support the development of their children. Centro helps immigrant families to overcome barriers to sustainable employment, integrate into their new communities, learn about community resources, and gain the communication skills to access those resources in order to advocate for themselves and their children.

Statement of Activities

	June 30, 2007	June 30, 2006
Revenues and other support:		
Contracts	674,306	523,341
Grants	301,060	330,525
Program Revenue	156,133	136,721
Contributions/Special Events	180,843	60,482
Other	-	3,061
Total Revenue	1,312,142	1,054,130
Expenses:		
Personnel	883,685	758,829
Occupancy Costs	106,961	94,486
Supplies and Expenses	238,824	185,670
Depreciation	5,006	-
Interest	2,870	2,693
Total Expenses	1,237,346	1,041,678
Change in Net Assets	74,996	12,452

Centro has eighteen years of experience judiciously managing public and private financial resources and meeting the requirements of local, state and federal government regulations and policies. In each of the past seven years, Centro has effectively reduced its debt service, improved financial ratios, and increased its net assets. This trend of strong financial management continued in FY2007. A **24% growth in total revenue** allowed the agency to expand its programs and reach more clients with high quality services.

Financials FY2007

Statement of Financial Position

	June 30, 2007	June 30, 2006
Assets		
Cash	45,909	11,655
Accounts Receivable	50,643	45,945
Grants Receivable	199,890	138,700
Prepaid Expenses	-	1,494
Property and Equipment (net)	13,768	9,369
Total Assets	310,210	207,163
Liabilities and Net Assets		
Liabilities:		
Note payable	10,000	-
Accounts payable	38,171	15,043
Accrued expenses	25,147	30,224
Total Liabilities	73,318	45,267
Net Assets:		
Unrestricted	(17,890)	(41,804)
Temporarily Restricted	254,782	203,700
Total Net Assets	236,892	161,896
Total Liabilities and Net Assets	310,210	207,163

Centro Latino's complete Audited Financial Statements for FY2007 can be found on the agency's website: www.centrolatino.org.

Our partnerships

An exciting new collaboration in FY2007 brought together state, city and community resources to help eligible immigrants complete the naturalization process and become U.S. citizens. Through a competitively awarded contract with the Mass. Office of Refugees and Immigrants, Centro Latino has partnered with the City of Chelsea, City of Revere and the Somali Development Center in Jamaica Plain, to provide citizenship classes and application assistance. In the program's first year, 82 immigrants enrolled in and completed the citizenship class, and 38 immigrants were sworn in as new American citizens.



Centro Latino's Citizenship Program received the All Chelsea Award in 2007 for Project of the Year. Front row: Juan Vega, Daisy Gonzalez, Sara Costa, and Robert Szudra, from Centro Latino; Richard Chacon, Executive Director of the Mass. Office of Refugees and Immigrants. Back row: Rosemarie Carlisle School Committee; and Jay Ash, Chelsea City Manager.

Who We Serve

Our constituents

As a bilingual and bicultural community center that is respected, trusted, and safe for all members of the community, the agency is able to reach out to and engage working families and immigrants in particular. Annually, Centro serves approximately 5,000 people, the majority of whom are low-income, from Chelsea, East Boston, Revere, Lynn and surrounding neighborhoods.



Stop & Shop Supermarket
Susan E. Gallant, CPA
The TJX Companies
John Tomasino

UFCW - Local 1445
Western Union
Weston, Patrick, Willard, & Redding
Yell-O-Glow Corporation

Institutional Funders

ABCD, Inc.
Bank of America Philanthropic Mngmt.
Boston Public Health Commission
Chelsea Cultural Council
Clipper Ship Foundation
HCHA
Hyams Foundation
Latino After-School Initiative
MA Department of Education
MA Department of Public Health

MA Dept. of Workforce Development
MA Office of Refugees & Immigrants
Mass Service Alliance
TD Banknorth Foundation
The Boston Foundation
The Clowes Fund
The TJX Foundation
United Way of Massachusetts Bay
Verizon Foundation

In-kind Donors

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Boston Sand & Gravel	Mastrocola Management, Inc.
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Bunker Hill Community College	Metropolitan Credit Union
Chelsea Community Schools	MIRA Coalition
Councilor Anthony Galluccio	Marleny Mosquera
Councilor Marilyn Vega-Torres	Mauricio Gaston Institute
Chelsea Provident Co-op Bank	Mujeres Unidas en Accion
Child Development, Inc	New England Carpenters
Choice Thru Education, Inc.	New Chelsea Realty
Citizens Bank	Our Lady of Grace Church
Congressman Michael Capuano	PAV Chelsea, Post 13
CRW Elder Services	Luis Prado
Dennis K. Burke	Project R.I.G.H.T.
Designers Choice	David Prusky
East Boston Savings Bank	Rosales + Partners
Eastern Express Car Wash	Rotary Club of Chelsea
Eastern Salt Company	Miguel Sanchez
Feeley & Driscoll, P.C.	Jacob Sauerborn
Global Companies, LLC	Sarah Schieron
Harbor COV	School Committee, Michael Caulfield
Immigration Health Services	School Committee, Morris Seigal
IUPAT District 35	SEIU 1199
John's Pizza	Sociedad Latina
Kayem Foods, Inc.	Sovereign Bank
Kettle Cuisine, Inc.	Star of Bethlehem Lodge
Thomas Kingston	State Rep. Robert DeLeo
Kirshon Paint Warehouse	State Rep. Eugene O'Flaherty
Las Comadres	State Rep. Kathi-Anne Reinstein
Latino After-school Initiative	State Rep. Jeffrey Sanchez
Law Office of Silvia Guzman	State Senator Jarrett Barrios



Thanksgiving at Centro Latino

Centro Latino serves Latinos, immigrants, and low-income working families that reside in Chelsea and the Greater Boston area. Demographics of clients served annually are outlined in the following tables:

Race/Ethnicity	Total	City of Residence	Total
African/African American	68	Chelsea	2712
Asian/Asian American	58	East Boston	979
Caucasian	111	Lynn	335
Latino	4489	Revere	301
Other/Unknown	103	Everett	163
Total	4829	Charlestown	64
		Malden	20
		Roxbury	20
		Somerville	18
		Dorchester	16
		Allston/Brighton	15
		Other/Unknown	186
		Total	4829

Age	Total
0-5	0
6-18	77
18-64	4686
65+	58
Unknown	8
Total	4829



What We Do

Community Impact FY2007

Education & Training

Adult Basic Education

- **Description:** Free English as a Second Language and Spanish Language Literacy classes for adults
- **Outcomes:** More than 125 students improved their English Language or Spanish Literacy skills
- **Partners:** Bunker Hill Community College, LARE Training, Roca, Intergenerational Literacy Project

Workforce Training

- **Description:** Employment focused ESL classes for adults; Language skills and Workplace Cultural Competency training conducted for employees at companies' worksites
- **Outcomes:** The program enrolled 340 students in ESL classes over four cycles and achieved a 70% completion rate; 117 employees participated in worksite-based trainings in two different companies.
- **Partners:** Signature Breads, Mass General Hospital

Computer Technology

- **Description:** 30-hour technology training courses for adults ranging from beginner applications (such as Word, Spreadsheets, Databases) to advanced applications (such as Graphic Design, QuickBooks, Programming, Computer Repair).
- **Outcomes:** Over four class cycles, 354 students enrolled in Computer classes. The program achieved an 87% completion rate.
- **Partners:** Chelsea Neighborhood Developers, Mass Rehab Commission

Health & Community Services

HIV/AIDS Health Services

- **Description:** Free and confidential HIV testing and counseling; Case management and support group services for HIV+ individuals.
- **Outcomes:** The program delivered 466 pre-counseling sessions and administered HIV tests to 460 individuals. The program supported 31 HIV+ clients with case management services.
- **Partners:** East Boston Neighborhood Health Center, Chelsea ASAP, Chelsea District Court, Project Cope, ABCD Health Services, LARE Training, MGH Chelsea, AIDS Action Committee

Jóvenes Latinos Saliendo Adelante (JLSA)

- **Description:** After-school program for Latino middle-school youth focusing on academic enrichment and leadership development.
- **Outcomes:** The program served 20 youth with over 300 hours of after-school programming. 64% of the participants improved their performance at school by one grade in at least one subject.
- **Partners:** Latino After-School Initiative, Chelsea Public Schools, Intercultural Research in Education

Citizenship & Immigration Services

- **Description:** Citizenship preparation classes and services; Consultation and assistance with INS forms and applications
- **Outcomes:** The program served 498 clients with immigration counseling and support, helping 98 of those clients to become U.S. citizens
- **Partners:** City of Revere, City of Chelsea, Somali Development Center, MIRA Coalition